


United Way 

President/CEO

The CEO Search Committee for the **United Way of Central New Mexico (UWCNM)** in Albuquerque, NM, a region of rich multicultural and multi-ethnic diversity, striking beauty, strong economic growth, and significant opportunity. The committee has initiated its search to attract a strong, innovative leader who can passionately promote and develop UWCNM's vision and mission. The scope of this position is broad and includes leading and coordinating UWCNM's leadership team; providing management, marketing, resource development, and systems support to staff and volunteers; assuring sound financial management; representing the organization to constituencies; positioning the organization to impact health and human service issues within the community; managing the recruitment and development of the Governing Board and other key committees. The new leader must be strategic, capable of articulating UWCNM's vision to donors, volunteers, staff and other constituencies; must have excellent judgment, motivational, analytical, organizational, team building and planning skills; have proven high level experience in administrative management and staff supervision; has experience working effectively with volunteers, the community, and a governing board; and have demonstrated ability to effectively communicate and work with diverse, multi-ethnic, multicultural communities. In 2007 the UWCNM raised over \$23M to support a broad range of health and human service needs in the central New Mexico area. This position requires 10 years' experience with progressively increasing responsibilities at the senior or executive level in the nonprofit and/or business sectors. A bachelor's degree is also required with a master's degree an advantage. For confidential consideration, candidates who meet the requirements should send via e-mail a resume and cover letter by for most timely consideration by August 29 to: **The UWCNM CEO Search Committee, c/o Julia Perkins, julia@uwcnm.org, or mail to her attention at United Way of Central New Mexico, 2340 Alamo Avenue SE, 2nd Floor, Albuquerque, NM**

2 columns x 6.25" = \$1,650

DESERT COMMUNITY COLLEGE DISTRICT 

COLLEGE OF THE DESERT
College of the Desert is located approximately 120 miles from Los Angeles and San Diego among the desert resort communities of the greater Palm Springs area. This premier location is characterized by the physical beauty of its mountains and desert.

ADMINISTRATIVE POSITION:
Executive Director
College of the Desert Foundation

Master's degree in business, communications, marketing or related field and four (4) years of progressively responsible experience in resource development, fundraising, marketing and /or public and community relations required.

Salary: \$107,118 - \$155,122


APPLICATION DEADLINE:
Thursday, July 31, 2008

For more detailed information on this job, please go to our website at www.collegeofthedesert.edu. Click on "Employment" and click on "Great Jobs".

Applications are available online or visit our office at 43-500 Monterey Ave., Palm Desert, CA 92260. Telephone # (760)773-2529. Fax# (760)773-5877. TDD# (760)776-0120 for hearing impaired.

1 column x 6" = \$792

Be a part of a dynamic team poised to make an enormous impact on the future of New Jersey's flagship institution of higher education.




Rutgers is recruiting enterprising fundraisers for an unprecedented billion-dollar campaign.

DIRECTOR OF PRINCIPAL GIFTS

DIRECTORS OF DEVELOPMENT:
The School of Arts and Sciences
Rutgers School of Law – Newark

GIFT PLANNING OFFICER



RUTGERS
UNIVERSITY FOUNDATION

For position descriptions, visit:
support.rutgers.edu/employment

3 columns x 6.75" plus color (\$999) = \$3,672

 **BUTLER UNIVERSITY**

Senior Director of Development Annual Giving

Founded in 1855, Butler University is a liberal arts-based master's comprehensive university offering more than 60 majors.

The Senior Director of Development-Annual Giving will lead and manage the identification, cultivation and solicitation of annual gifts from individuals. Reporting directly to the Vice President for Advancement, this key assignment is responsible for the supervision of three direct reports, collaborative management of professionally-run student call center (BuffaloCOODY master's site), and the leadership and planning of annual campaigns for unrestricted/budget relief dollars for the University and its five academic colleges, the athletic department, and other university operations.

Qualified candidates for this senior-level position will have a minimum of a bachelor's degree with a master's degree preferred, and a minimum of 5 years' director-level experience in annual giving, preferably within a higher education setting.

Butler University is an equal opportunity employer, and is strongly and actively committed to diversity within its community. Applications from women and members of historically underrepresented groups are especially encouraged. The University offers a competitive compensation package commensurate with experience, including excellent benefits, retirement plan, and tuition waivers.

Letters of interest should include a resume and 5 (five) current professional references. Electronic copies preferred. Review of applications will begin August 1st and continue until the position is filled. Correspondence should be addressed to:

N. G. Childs, nchildsd@butler.edu
Advancement Department, Butler University
Jordan Hall - Room 140, 4600 Sunset Avenue

2 columns x 5.5" = \$1,452

The Puerto Rican Legal Defense and Education Fund

DEVELOPMENT DIRECTOR

PRLDEF Inc., a national civil rights organization based in New York, is recruiting a part-time Development Director.

Details at www.orldef.org

1 column x 2" = \$264

Maryland World Relief works with, for and from the church to alleviate suffering and poverty in the name of Christ. The Direct Response Manager is responsible for strategic planning, execution, analysis, and budget management for all direct response initiatives, including direct mail and online fund raising, bringing in new supporters and upgrading existing donors. This includes solicitations, cultivations and stewardship efforts for donors at the \$1,000-\$4,999 level. Required qualifications are: undergraduate degree; minimum of five years of fund-raising or related direct marketing experience; proficiency in MS Office; Familiarity with Raiser's Edge and other database packages preferred; Strong attention to detail. Please apply directly online at <http://www.wr.orj.org>.

Executive Director: NC REAL Enterprises (Raleigh, North Carolina) seeks experienced Executive Director for statewide entrepreneurship education program. For full position profile and application instructions, visit <http://www.ampag.com> and click on "Positions Available." E-mail cover letter, resume and references to cral@ampag.com. EOE.

THREE MAJOR GIFTS OFFICERS

WYCLIFFE BIBLE TRANSLATORS, Inc., a nonprofit missionary organization, seeks Major Gift Officers in the following locations: CA Bay Area, Southern CA (LA/Orange/San Diego counties), and Florida. Responsibilities include contact, cultivation, and solicitation of \$25,000+ Major Gifts. Qualifications include at least five years of increasingly productive face-to-face fund-raising experience, or proven performance in relational, intangible sales. Must be willing to travel 50% of the time.

Submit resumes to: **Wycliffe Bible Translators; HR Department; P.O. Box 628200; Orlando, Florida 32862-8200; fax: 407-852-2013; hr@wycliffe.org**

2 columns x 2" = \$528

Grants Coordinator: Citizens Services Division, Frederick County, Maryland. Provide grant resource development and grant proposal preparation support primarily to Citizens Services Division departments and secondarily to other human service related departments and agencies including local nonprofit organizations in Frederick County. Requirements include: Bachelor's degree in Social Work, Human Services, Business, Public Administration, Communications or a related field. Minimum 4 years of grant proposal preparation work experience and a minimum 1 year of administrative work experience. Salary \$50,507 per year; full-time; full benefits. To apply, submit County Employment Application form to Frederick County Division of Human Resources, 1 East Church Street, Frederick, Maryland 21701. The application form is linked to Frederick County's Job Opportunities Web page and is also available from the Human Resources Department (301) 224-6000 (1090).

for additional information: pljalsersma@frdco-md.net.

President: Michigan Colleges Foundation, Michigan Colleges Foundation (MCF) is dedicated to providing students the opportunity for a values-based, high quality education at member liberal arts colleges and universities by securing financial support from the private sector. With a principal office in Southfield, Michigan and a satellite office in Grand Rapids, MCF has awarded over 4,750 scholarships since 1990 to students to attend one of the 14 member institutions. The President of Michigan Colleges Foundation will report to the Board of Trustees and be responsible for providing the overall vision and direction of the Foundation. He/She will provide leadership in fund development, strategic planning, new program initiatives and other programs designated by the Board, as well as recommend programs and activities in support of expanding public awareness of MCF's

SENIOR ADVANCEMENT OFFICER

NEW ENGLAND

The Senior Advancement Officer will manage an assigned portfolio of major gift prospects and develop strategies for identification, cultivation, solicitation and stewardship of major donors. Working closely with academic deans and faculty, the SAO will identify key funding opportunities that will lead to successful solicitations.

Interested candidates should submit a resume and a cover letter to: **Cindy Locke, Human Resource Generalist, 11 Hills Beach Road, Biddeford, ME 04005, email: Carenem@newe.edu**

For qualifications, application and more information see our website at www.newe.edu

UNE is an Equal Opportunity/Affirmative Action employer and proud institution.

1 column x 3.5" = \$462

adult care nonprofit with \$8M+ budget, located in St. Paul, Minnesota. Requirements include: college degree and minimum 5 years' experience. See <http://www.nlc.org/jobs> for full announcement. Closes March 3.

Development/Marketing Director: Senior level position to direct and implement a development and marketing

for a national education and youth development nonprofit with \$3M+ budget, located in St. Paul, Minnesota. Requirements include: college degree and minimum 5 years' experience. See <http://www.nlc.org/jobs> for full announcement. Closes April 25.

Direct Response Manager: World Relief, Baltimore,

responsible for the budget and manage a team of four direct reports. Candidates should have a minimum of 20 years of total experience. Must have experience in a senior management position with a not-for-profit organization and had experience leading or playing a major role in the fund-raising efforts of an organization. We are seeking candidates who can develop an enthusiasm and passion for the mission of MCF, so previous experience with, or strong knowledge of liberal arts education would be beneficial. Must have earned a four-year college degree. Knowledge of Michigan would be preferred. Contact Information: Ms. Cid Kinny, Managing Director Boylston Hall, 11 Hills Beach Road, Biddeford, ME 04005, ckinny@newe.edu

Line Ads = Price based on position type. See rate sheet.